

Stretch and Save / Utilize and Sell.

Do you really need a forklift upgrade?

Stretch the life of your Isilon Cluster for that 4th year and beyond, and save 50% on the renewal. Use it for the year, enjoy the savings and then sell the gear back to us. Save money on one end and make money on the other.

Here's how it works.



Scale Logic provides:

- *50% savings on Post Warranty Support*
- *Customized SLA's I.E. 24x7x 4 hr, or 5 x 9 x NBD*
- *Onsite Spares Kits for every install location*
- *Better than EMC Response Times – 11 Min average*
- *Call Home Feature Standard*
- *Assigned Technician to your account.*
- *Level III EMC/Isilon Certified Engineer on the 1st call.*
– No off-shore run around

Certified Add-on Nodes and Clusters at 50% off OEM pricing

SLI is partnered with the largest stocking EMC Reseller in the U.S. providing equipment and pro services in 120 countries.

Recent Wins and their savings:



Austin Radiological – saved over \$200K



Beatport – saved over \$70K



Allscripts Healthcare – saved over \$45K



McDonald's Corporation – saved over \$40K



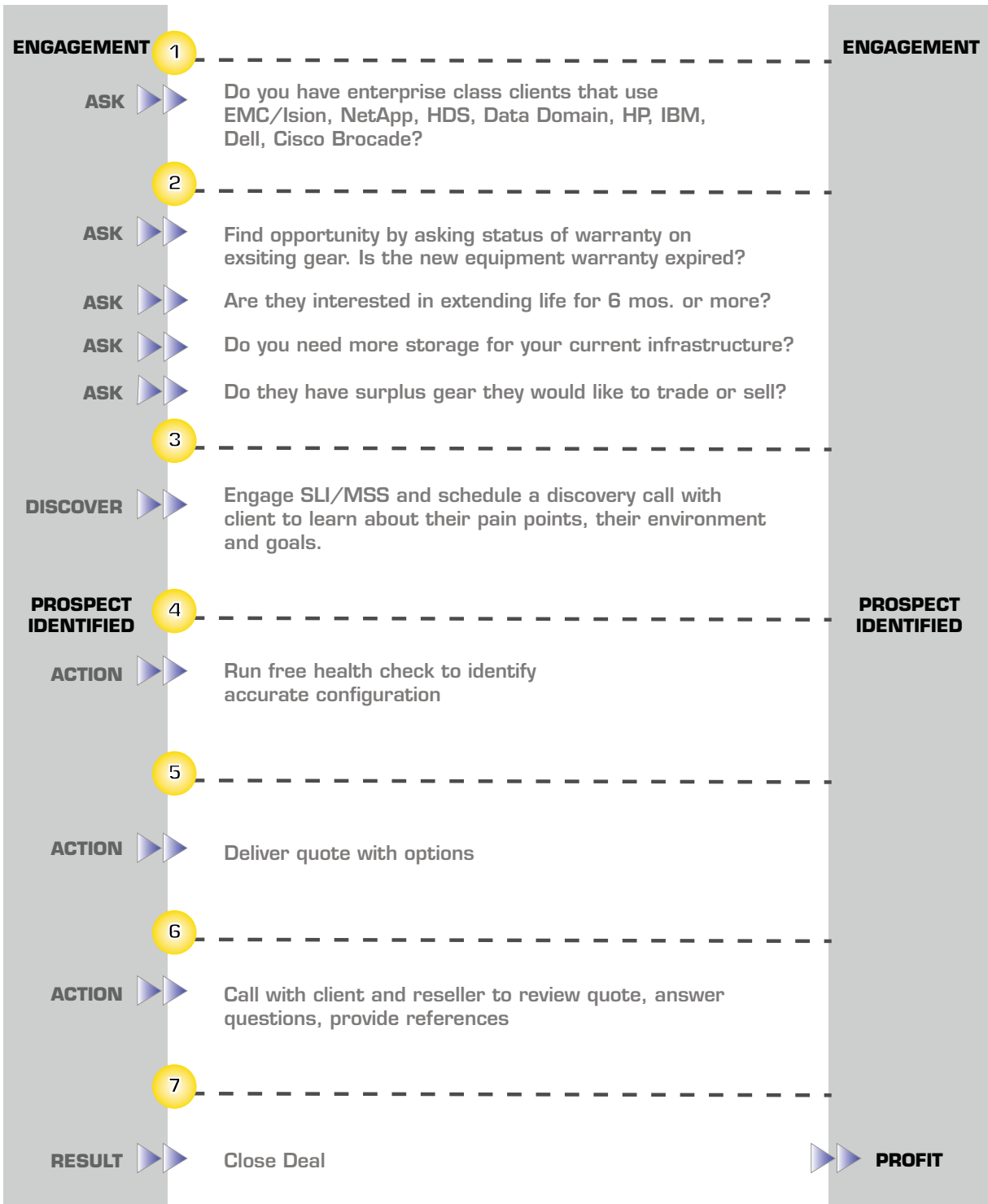
Scanline VFX – saved over \$175K



Filmworks FX – saved over \$20K

How do we get started? [Schedule a conference call to answer any questions.](#)

Scale Logic recommended engagement steps to uncover opportunities related to pro service support for customers utilizing enterprise-class hardware.



We have a 98% Close Ratio in deals for EMC/Isilon Renewals