

Lifecycle/Refresh Management

Need: Lifecycle Management of EOL gear.

Process: Provide list of equipment, POC, and address of equipment to be disposed of. SLI will provide quote for the responsible disposal of that gear.

Benefit: Removal of gear from end user site after “No Value” has been determined. Responsible certified “green” disposal meeting internal or external compliance requirements. SLI provides certificate of on-site data destruction/ disposal upon completion.

- Trade-in programs that deliver greatest financial returns
- Consignment programs
- 24x7 on line inventory management & reporting
- Certified data erasure & disposal
- Green: All of our IT removal and disposal services meet or exceed EPA standards
- Solution architecture
- Deployment and install
- On-site training
- Inventory audits
- Field service report (FSR) completed with site signature upon completion
- Equipment relocation by certified technicians

Post-sales Maintenance Contracts

Need: End Users have a support need to extend the life of their investment without a forklift upgrade or paying OEM exorbitant maintenance fees for years 4 and beyond.

Process: Prior to OEM support expiring, obtain FREE health check from SLI allowing storage of critical OEM patches and firmware upgrades for future use after support expires.

Benefit: Huge savings extending the life of the gear. Extend, ROI on existing gear, freeing funds for other budget needs.

- 7 x 24 x 365 response options
- Cross brand, multi-vendor support
- On-site response and phone support
- On-site field engineers domestic and international
- Next business day parts replacement
- Custom spare kits
- Real-time spares
- Parts testing to manufacturer’s specifications
- Response center support backed by level 3 OEM trained engineers



Data Destruction

SLI can offer our customers a fast, secure, and easy way to destroy their data.

What can be destroyed?

Hard drives, Tapes & other media



On-site Destruction:

- We bring our mobile shredder to you
- We take a full inventory of your drives
- We destroy your drives while you watch
- You sign off on the job
- We safely & securely dispose of the waste
- You receive a certification

Remote Destruction:

- We send you a secure case
- Pack your drives in the secure case & mail it back
- We receive your drives and take inventory
- You approve the inventory
- We destroy your drives
- You sign off on the job
- We safely & securely dispose of the waste
- You receive a certification

Trade-In & Buy Back Program

Upgrading to new data center solutions can require disposal of old hardware. SLI will help you turn that equipment into money by facilitating a trade-in or buy back. We'll give you credit towards a purchase of any of our data storage offerings in exchange for your used devices. You can also store the value of your trade-in for future use.

If you'd rather have cash for your equipment, we can make you an offer based on a fair market value of your old tools. We also offer a consignment option if you don't want to handle the details yourself. SLI will keep a percentage of the sale, and you get to clean out your surplus hardware and avoid haggling with buyers. We make sure to thoroughly process all used electronics that we purchase or take in for consignment, so there's never a risk of putting your data in danger. We'll also help you responsibly dispose of old IT hardware so it doesn't wind up taking up space in your office or sitting in a landfill.



Promise, Facilis, EMC/Isilon, Rorke, Dell, HP, NetApp, IBM, Brocade, Quantum, Infortrend, Dot Hill, Nexsan, Hitachi, SNS, Tiger, AVID ISIS

Let us help you scale your business.

We take a consultative team approach leveraging vertical market expertise, global footprint, product and technical depth backed by a complete suite of professional solutions and services.

Contact us now for more information.

Trade-In Options

Need: End User has need to know the full market value (FMV) of equipment they have for trade in purposes.

Process: SLI performs a Free Health Check, which reveals configuration allowing assessment of FMV.

Benefit: Helps facilitate trade in process so funds can be used towards purchase of new upgrade or other areas of IT budget.

Purchase of Surplus Gear

Need: End User needs strong ROI for equipment no longer in use.

Process: End user provides list of available equipment. SLI determines FMV and submits offer back to End User.

Benefit: Return on investment and responsible removal of equipment no longer in use.

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