

General Program Overview

CUSTOMIZED EXTENDED WARRANTIES

We offer customized SLA's to reduce IT maintenance spending by 50 - 70%.

Need a refresh? Bridge support option to create time for POC.

- 7 x 24 x 365 response options
- Cross brand, multi-vendor support
- On-site response and phone support
- On-site field engineers domestic and international
- Next business day parts replacement
- Dedicated onsite spare kits
- OS support
- Parts testing to manufacturer's specifications
- Response center support backed by level 3 OEM trained engineers

BUYBACKS & TRADE INS

Looking to get value out of solutions you no longer use? We offer many program options for legacy storage, server and network equipment.

- Trade-in programs
- Cash for buybacks
- Certified data erasure & disposal
- On-site data shredding (disk and tape)
- Green: All of our IT removal and disposal services meet or exceed EPA standards

HARDWARE SOURCING

We understand the value of our customer's infrastructure and investments. Grow your storage with capacity add ons, servers, or expanding networking.

- Storage
- Drives - SSD/Spinning
- Servers
- Switches
- Rent/Buy
- Refurbished
- Re-certified

DATA CENTER ASSESSMENT

On-site installation, equipment removal and relocation for all hardware from the data center to the post-production suite.

- Equipment relocation
- Certified technicians
- Solution architecture
- Deployment and install
- Unpacking, cabling, powering, testing verification
- On-site training
- Inventory audits
- Field service report (FSR) completed with site signature upon completion
- Power down, remove drives, stabilize/secure hardware and package

Hardware Sourcing Line Card

Product line card

SERVERS

IBM: pSeries - xSeries - Blade
HPE: Proliant - Blade - HP9000
HDS: Blade
DELL: PowerEdge
SUPERMICRO: Servers - Storage

STORAGE

EMC: Clariion - VNX - Celerra - DMX - Centera - Isilon
NETAPP: FAS Filers - FA Filers - Disk Shelves
HPE: Storage Works - Enterprise
HDS: VSP
IBM: NAS - SAN - Enterprise
DELL: PowerVault - NAS - SAN
SCALE LOGIC: Genesis Platform
SUPERMICRO: Custom

NETWORK

CISCO: Router - Switch - Firewalls - Security - MDS
BROCADE: Directors - DCX - Silkorm - 8 to 16GB Switch
JUNIPER: Router - Switch - Security
QLOGIC: Emulex - HBA - NIC Cards
ARISTA: 7500R Series - 10/25/40/100 GigE

ARCHIVE

SPECTRA LOGIC: LTO Tape Libraries
QUANTUM: LTO Tape Libraries

• *Independent Perspective* • *Global Multi-Million Dollar Inventory*
 • *Faster Lead Times* • *Lower Prices*



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