



Customized services and extended warranty support for Life Science data storage

## D-MARK Biosciences is the premier provider of advanced solutions for genomics and molecular biology.

We carefully select the most advanced technologies from around the world. Each of our partners offer a unique value to the life science laboratory, allowing more accurate and reproducible results in less time, ultimately lowering the cost of data acquisition and data management.

D-MARK is one of the only companies on the planet addressing the intersection of sample preparation and data management. We recognize there is as much complexity in the informatics as there is in the sample prep and both workflows are reciprocal with respect to data quality. Working with innovative global partners, we thoroughly and distinctly provide a portfolio of tools to meet the needs of our customers. As far as we know, we are the only company that helps scientists with innovative solutions for life science workflows from the collection of biological materials through to the analysis and storage of data.

### Scale Logic and D-Mark partner to provide...

#### Customized extended support contracts

Take the stress out of OEM warranty expirations. The user takes control of their refresh time-table with contracts as short as 6 mos. and as long as 5 yrs.

#### Grow your Storage

Alleviate disk space issues with re-certified nodes, clusters, arrays, and rentals at extreme cost savings.

#### Data services

Health checks, data migration, data destruction, system tuning, system relocations

#### Trade-ins/ Take-outs

Find value in your legacy hardware

#### Current Customers



Contact us at 855-440-4678 or [www.scalelogicinc.com/life-science](http://www.scalelogicinc.com/life-science)

Invitae is a genetic information company that focuses on bringing comprehensive genetic information into mainstream medical practice to enhance the quality of healthcare in the United States, Canada, Israel, and internationally.

**The Problem:**

Invitae Corp. in San Francisco had just refreshed their main data center with a new Isilon cluster and were sitting with decommissioned EMC nodes that could be used for DR. They had a co-lo site 60 miles away and had just purchased a bio company in Cambridge, MA that had an aging Isilon cluster.

**The Solution:**

A free health check of all systems revealed the east-coast Isilon cluster was sitting at 92% capacity. A statement-of-work was created that would include shipping the NL400 nodes to the east coast, standing up this cluster next to the existing cluster in Cambridge, apply SyncIQ to migrate the data over, and a new contract for system maintenance of the remaining clusters (at 60% below the cost of EMC's). An option would be included to buy back the older cluster being taken out of production once migration was complete.



- System health check
- Post warranty support
- Hardware relocation
- Data migration
- Cash back savings for legacy hardware
- Asset recycling

Scale Logic can support these manufacturers

