Customer Highlight: McDonald's



McDonald's is an American hamburger and fast food restaurant chain. It was founded in 1940 as a barbecue restaurant operated by Richard and Maurice McDonald.

McDonald's is the world's largest restaurant chain, serving approximately 68 million customers daily in 119 countries across approximately 36,538 outlets.



The Problem

McDonald's media division in Chicago met with Scale Logic, Inc. (SLI) via one of our premier Resellers to discuss their aging eight node Isilon solution that was coming up for an expensive support contract. They needed time for a proof of concept (POC) for a refresh while they reviewed other solution options.

The Solution

SLI engaged in a health check of the EMC/Isilon and determined there was an issue with one node and fixed the problem. SLI offered a six month custom support contract at a 75% savings to allow for a thorough POC for the planned refresh.

McDonald's started the process of vetting out their refresh with SLI at the front of the line and in good standing because of the support options. McDonald's chose the SLI refresh after the POC process was complete, but needed to extend support six more months to provide time to secure the budget.

In addition, a three month data migration period was required to be comfortable in decommissioning the Isilon infrastructure. SLI provided the professional services for the data migration from the legacy cluster to the new solution. Finally, a cash back option for the decommissioned Isilon hardware was secured ensuring complete value through the entire process. Ultimately, the project took a little over 12 months and McDonald's is working with SLI on expansion of the current install.

The Components

- System health check
- Post warranty support
- Customized short term pro services
- Time for POC
- Data migration
- Cash back savings for legacy hardware
- Recycling